

OCEANIS 38.1

Code	Description			Recommended retail price
VERSIONS				Excludes VAT €
MOTORIZATION				
*1	1ZF1	YANMAR 3YM30AE 21KW (29HP) DIESEL SD		113 100,00
LEST				
*2	220	DEEP CAST IRON KEEL		Free of Charge
*2	210	SHALLOW CAST IRON KEEL		750,00
*2	2D1	LIFTING KEEL		5 430,00
LAYOUT				
*3	3B62Q	2 CABINS VERSION - SIDE GALLEY - MAHOGANY		Free of Charge
*3	3BG2Q	2 CABINS VERSION - L SHAPE GALLEY - MAHOGANY	#	400,00
*3	3E52Q	3 CABINS VERSION - SIDE GALLEY - MAHOGANY	#	700,00
*3	3ED2Q	3 CABINS VERSION - L SHAPE GALLEY - MAHOGANY	#	1 100,00
*3	3B63Q	2 CABINS VERSION - SIDE GALLEY - ALPI FAIR OAK		1 330,00
*3	3BG3Q	2 CABINS VERSION - L SHAPE GALLEY - ALPI FAIR OAK		1 730,00
*3	3E53Q	3 CABINS VERSION - SIDE GALLEY - ALPI FAIR OAK		2 030,00
*3	3BL2Q	2 CABINS 2 HEADS VERSION - SIDE GALLEY - MAHOGANY	#	2 400,00
*3	3ED3Q	3 CABINS VERSION - L SHAPE GALLEY - ALPI FAIR OAK	#	2 430,00
*3	3E62Q	3 CABINS 2 HEADS VERSION - SIDE GALLEY - MAHOGANY	#	2 900,00
*3	3BL3Q	2 CABINS 2 HEADS VERSION - SIDE GALLEY - ALPI FAIR OAK		3 730,00
*3	3E63Q	3 CABINS 2 HEADS VERSION - SIDE GALLEY - ALPI FAIR OAK		4 230,00
UPHOLSTERY				
*5	5BL01	COMMANDO NATURAL UPHOLSTERY IN SALOON		Free of Charge
*5	5BL21	CHINE MOKA UPHOLSTERY IN SALOON		430,00
*5	5BL20	TAUPE PVC UPHOLSTERY IN SALOON		430,00
TRIM LEVEL				
		TRIM LEVEL CHARTER 2017 -230V 50HZ		
-F	17VCF	Solid wood slatted aft platform Solid wood slatted helm seats De luxe cockpit table(polyester) Electric windlass + Remote control Hot/cold water cockpit shower Windex windvane 2 halyard bags Aft transom protection Outboard engine bracket Hifi: Fusion + Interior loudspeakers & Waterproof exterior speakers Full 230 V system: Inside sockets, Shore power socket 40 Amperes battery charger 2x80 amperes additional service batteries Extra water tank (200 L / 53 US Gal) Saloon + Cabins: fans Mosquito nets on portholes		13 100,00
		TRIM LEVEL ESSENTIAL 2017		
-F	17V1A	1 Display Triton 2 B&G (Port steering console) Wind Sensor (Windvane, Anemometer) Sensor (Loch, Speedometer, Temperature) Windex windvane Hot/cold water cockpit shower Electric windlass + Remote control Hifi: Fusion + Interior loudspeakers & Waterproof exterior speakers Full 220 V system: Inside sockets, Shore power socket 40 Amperes battery charger 2x80 amperes additional service batteries		6 070,00
		TRIM LEVEL EXCLUSIVE 2017		
-F	17V2A	= ESSENTIAL 1 Display Triton 2 B&G (Port steering console) Wind Sensor (Windvane, Anemometer) Sensor (Loch, Speedometer, Temperature) Windex windvane Hot/cold water cockpit shower Electric windlass + Remote control Hifi: Fusion + Interior loudspeakers & Waterproof exterior speakers Full 220 V system: Inside sockets, Shore power socket 40 Amperes battery charger 2x80 amperes additional service batteries + Solid wood slatted aft platform Solid wood slatted helm seats 2 halyard bags Indirect lighting LED in the saloon		10 990,00
PACKS				

		PACK PERFORMANCE			
-P	A10	Performance Elvström Windward 300+ Sails German System (Two-way mainsheet at the helm station)	#		4 390,00
		ELECTRONIC PACK 2017, B&G			
-P	R17A	Multifunction B&G Zeus 7"wide screen, Port steering console B&G Wifi interface			1 960,00
		ELECTRONIC PACK 2017, B&G (FOR CHARTER TRIM LEVEL)			
-P	R17C	B&G Electronic: 1 Triton 2 display B&G Electronic: Sensor (Loch, Speedometer, Temperature) Wind Sensor B&G (Windvane, Anemometer)			1 760,00
OPTIONS					
RUNNING RIGGING					
AC	A01	2 FLAG HALYARDS			64,00
AC	B05	ASYMMETRIC SPINNAKER RIGGING - 2ND BOW ROLLER AND BOBSTAY	#		1 055,00
AC	D20	SELF-TACKING JIB HARDWARE			895,00
STANDING RIGGING					
AD	B02	RELEASABLE INNER FORESTAY CHAINPLATE	#		398,00
AD	D05	RELEASABLE INNER FORESTAY - HOIST	#		1 275,00
AD	D24	BACKSTAY ADJUSTMENT (EXCEPT ON MAST WITH IN-MAST FURLING)	#		710,00
MAST - BOOM - POLE					
AM	B02	ANODISED FURLING MAST WITH DACRON MAINSAIL	#		655,00
RUNNING RIGGING					
AU	B10	GENOA SHEET TRACK LEADS ADJUSTABLE FROM THE COCKPIT			470,00
AU	G02	GERMAN SYSTEM (FOR CLASSIC MAST)	#		620,00
AU	W11A	ELECTRIC GENOA SHEET WINCHES H40.2STA/H40.2STA			5 370,00
AU	W71A	H40 STA/H ELECTRIC PORT COACH ROOF WINCH /35.2STA			3 020,00
AU	W95A	MANUAL COACH ROOF WINCH TO STARBOARD H35.2STA - CLUTCHES			890,00
SAILS					
AV	E01	ASYMETRIC SPINNAKER	#		3 820,00
AV	H02	SELF TACKING JIB -DACRON- (REPLACING GENOA)	#		152,00
AV	H21	CODE 0 WITH FURLING SYSTEM (MYLAR)	#		3 710,00
MOORING AND ANCHOR LINES					
BA	C02	WINDLASS CONTROL IN COCKPIT WITH CHAIN COUNTER			444,00
BA	M11	MOORING-ANCHORING KIT			820,00
EXTERIOR LAYOUT					
BE	A50	MAINSAIL ARCH			3 230,00
BE	C0232	SILVER COACHROOF SPRAYHOOD			2 075,00
BE	H0413	COCKPIT TABLE COVER - WHITE PVC			204,00
BE	H1413	WHITE PVC STEERING WHEELS & HELM'S STATION COVERS			410,00
BE	I0132	SILVER COCKPIT BIMINI			3 010,00
BE	P50	INFLATABLE GANGWAY			2 250,00
BE	S20	OUTBOARD ENGINE BRACKET			156,00
BE	T17	'LUXE' POLYESTER-WOOD COCKPIT TABLE			2 530,00
BE	V12P	ELECTRICAL INFLATER			350,00
BE	Z01	INFLATABLE SWIMMING POOL		EXP	1 695,00
EXTERIOR CUSHIONS					
BS	C0591	NEW DARK NARVAL EXTERNAL UPHOLSTERY			526,00
STEERING SYSTEMS					
DO	P01	BOW THRUSTER			4 210,00
EXTERIOR WATER CIRCUIT					
EE	B05	DOCK WATER INLET			454,00
INTERIOR WATER CIRCUIT					
EI	B51T	SEA WATER FOOT PUMP	#		288,00
EI	H01	ADDITIONAL WATER TANK (200 LITERS)			670,00
ELECTRICAL APPLIANCES					
FA	G081T	GENERATOR 6KVA 230V 50HZ	#		17 990,00
GAS CIRCUIT AND ACCESSORIES					
GO	F03	2 STAINLESS STEEL BURNERS OVEN AND GRILL			390,00
HOUSEHOLD APPLIANCES					
IA	F03T2	230V 50HZ MICRO WAVE OVEN			530,00
HEATING AND AIR CONDITIONING SYSTEMS					
IC	H08	DIESEL FORCED AIR HEATING			3 620,00
INTERIOR EQUIPMENT					
II	A1700	YACHT CASE - TABLEWARE		EXP	910,00
II	A33B2	SEPARATE SHOWER TO PORT	#		2 435,00
II	A33T2	SEPARATE SHOWER TO STARBOARD (2 CABINS VERSION)	#		3 785,00
II	D032	WOODEN COMPANIONWAY STEPS			970,00
II	PA201	1 ADDITIONAL STOOL IN SALON - COMMANDO NATURAL			364,00
II	PA220	1 ADDITIONAL STOOL IN SALON - PVC TAUPE			364,00
II	PA221	1 ADDITIONAL STOOL IN SALON - CHINE MOKA			364,00
II	PB201	DOUBLE BERTH + 1 STOOL IN SALOON, COMMANDO NATURAL	#	EXP	670,00
II	PB220	DOUBLE BERTH + 1 STOOL IN SALOON, PVC TAUPE	#	EXP	670,00
II	PB221	DOUBLE BERTH + 1 STOOL IN SALOON, CHINE MOKA	#	EXP	670,00
II	Q1003	TAUPE PADDING - SALON AND CABINS			152,00
II	S10	SLATTED BASE BED - FORWARD CABIN			182,00

II	S202C	SLATTED BASE BED - PORT AFT CABIN			188,00
II	S203C	SLATTED BASE BED - 2 AFT CABINS			364,00
II	T032	SALOON TABLE EXTENSION - ALPI MAHOGANY	#		448,00
TOILETS					
IT	LA06	ELECTRIC TOILET QUIET FLUSH - STARBOARD AFT			770,00
PROPULSION - SOUNDPROOFING					
MP	C10ZF	3 FOLDING BLADES PROPELLER			1 465,00
HULL STRUCTURE					
PB	C01	WHITE HULL STD			Free of Charge
PB	C22	PEARL GREY HULL			2 170,00
PB	C58	GREY BLUE HULL			2 170,00
HI-FI / TV					
RH	T1905	19" TV LED DVD MP3 PLAYER IN THE SALOON			1 640,00
NAVIGATION INSTRUMENTS					
RN	B10	RADAR B&G 4G	#		3 350,00
RN	P38	B&G AC42 AUTOPILOT (WITH GYRO COMPASS)			3 950,00
RN	R01S1	AIS 400 B&G			1 290,00
RN	S04	FORWARDSCAN SOUNDER (FORWARD UNDERWATER VISION)	#		1 470,00
RN	V0145	FIXED B&G V50 VHF, AIS RECEIVER, CHART TABLE			715,00
OPENING GLAZING. COCKPIT VENTILATION					
VB	A011	OPENING PORTHOLE IN THE COCKPIT FOR AFT CABIN (2C VERSION)			100,00
VB	A012	OPENING PORTHOLE IN THE COCKPIT FOR AFT CABINS (3C VERSION)			100,00
OPENING GLAZING ROOF VENTILATION					
VR	I01	COCKPIT FIXED PORTHOLES FOR THE AFT CABIN(S)			450,00
VR	M0301	PORTHOLE MOSQUITO SCREENS (2 CABINS VERSION)			90,00
VR	M0302	PORTHOLE MOSQUITO SCREENS (3 CABINS VERSION)			120,00
EXTERIOR JOINERY					
WE	A02	SLATTED WOOD ON COCKPIT SOLE			1 750,00
WE	C04	SOLID WOOD SLATTED CATWALKS			8 890,00

INCOMPATIBILITY - OBLIGATIONS

*3 3ED3Q 3 CABINS VERSION - L SHAPE GALLEY - ALPI FAIR OAK NOT COMPATIBLE WITH EI B51T SEA WATER FOOT PUMP					
*3 3ED3Q 3 CABINS VERSION - L SHAPE GALLEY - ALPI FAIR OAK NOT COMPATIBLE WITH FA G081T GENERATOR 6KVA 230V 50HZ					
-P A10 PACK PERFORMANCE IMPLIES (OR) AU W95A MANUAL COACH ROOF WINCH TO STARBOARD H35.2STA - CLUTCHES					
AC B05 ASYMMETRIC SPINNAKER RIGGING - 2ND BOW ROLLER AND BOBSTAY IMPLIES (OR) AU W95A MANUAL COACH ROOF WINCH TO STARBOARD H35.2STA - CLUTCHES					
AD B02 RELEASABLE INNER FORESTAY CHAINPLATE IMPLIES (OR) AU W95A MANUAL COACH ROOF WINCH TO STARBOARD H35.2STA - CLUTCHES					
AD D05 RELEASABLE INNER FORESTAY - HOIST IMPLIES (OR) AD B02 RELEASABLE INNER FORESTAY CHAINPLATE					
AD D24 BACKSTAY ADJUSTMENT (EXCEPT ON MAST WITH IN-MAST FURLING) NOT COMPATIBLE WITH AM B02 ANODISED FURLING MAST WITH DACRON MAINSAIL					
AU G02 GERMAN SYSTEM (FOR CLASSIC MAST) NOT COMPATIBLE WITH -P A10 PACK PERFORMANCE					
AV E01 ASYMETRIC SPINNAKER IMPLIES (OR) AC B05 ASYMMETRIC SPINNAKER RIGGING - 2ND BOW ROLLER AND BOBSTAY					
AV E01 ASYMETRIC SPINNAKER IMPLIES (OR) AU W95A MANUAL COACH ROOF WINCH TO STARBOARD H35.2STA - CLUTCHES					
AV H02 SELF TACKING JIB -DACRON- (REPLACING GENOA) IMPLIES (OR) AC D20 SELF-TACKING JIB HARDWARE					
AV H02 SELF TACKING JIB -DACRON- (REPLACING GENOA) IMPLIES (OR) AU W95A MANUAL COACH ROOF WINCH TO STARBOARD H35.2STA - CLUTCHES					
AV H21 CODE 0 WITH FURLING SYSTEM (MYLAR) IMPLIES (OR) AC B05 ASYMMETRIC SPINNAKER RIGGING - 2ND BOW ROLLER AND BOBSTAY					
AV H21 CODE 0 WITH FURLING SYSTEM (MYLAR) IMPLIES (OR) AU W95A MANUAL COACH ROOF WINCH TO STARBOARD H35.2STA - CLUTCHES					
II A33B2 SEPARATE SHOWER TO PORT NOT COMPATIBLE WITH *3 3BG2Q 2 CABINS VERSION - L SHAPE GALLEY - MAHOGANY					
II A33B2 SEPARATE SHOWER TO PORT NOT COMPATIBLE WITH *3 3BL2Q 2 CABINS 2 HEADS VERSION - SIDE GALLEY - MAHOGANY					
II A33B2 SEPARATE SHOWER TO PORT NOT COMPATIBLE WITH *3 3ED2Q 3 CABINS VERSION - L SHAPE GALLEY - MAHOGANY					
II A33T2 SEPARATE SHOWER TO STARBOARD (2 CABINS VERSION) NOT COMPATIBLE WITH *3 3ED2Q 3 CABINS VERSION - L SHAPE GALLEY - MAHOGANY					
II A33T2 SEPARATE SHOWER TO STARBOARD (2 CABINS VERSION) NOT COMPATIBLE WITH *3 3E52Q 3 CABINS VERSION - SIDE GALLEY - MAHOGANY					
II A33T2 SEPARATE SHOWER TO STARBOARD (2 CABINS VERSION) NOT COMPATIBLE WITH *3 3E62Q 3 CABINS 2 HEADS VERSION - SIDE GALLEY - MAHOGANY					
II PB201 DOUBLE BERTH + 1 STOOL IN SALOON, COMMANDO NATURAL NOT COMPATIBLE WITH *3 3ED2Q 3 CABINS VERSION - L SHAPE GALLEY - MAHOGANY					
II PB220 DOUBLE BERTH + 1 STOOL IN SALOON, PVC TAUPE NOT COMPATIBLE WITH *3 3BG2Q 2 CABINS VERSION - L SHAPE GALLEY - MAHOGANY					
II PB220 DOUBLE BERTH + 1 STOOL IN SALOON, PVC TAUPE NOT COMPATIBLE WITH *3 3ED2Q 3 CABINS VERSION - L SHAPE GALLEY - MAHOGANY					
II PB221 DOUBLE BERTH + 1 STOOL IN SALOON, CHINE MOKA NOT COMPATIBLE WITH *3 3BG2Q 2 CABINS VERSION - L SHAPE GALLEY - MAHOGANY					
II PB221 DOUBLE BERTH + 1 STOOL IN SALOON, CHINE MOKA NOT COMPATIBLE WITH *3 3ED2Q 3 CABINS VERSION - L SHAPE GALLEY - MAHOGANY					
II T032 SALOON TABLE EXTENSION - ALPI MAHOGANY NOT COMPATIBLE WITH *3 3BG2Q 2 CABINS VERSION - L SHAPE GALLEY - MAHOGANY					
II T032 SALOON TABLE EXTENSION - ALPI MAHOGANY NOT COMPATIBLE WITH *3 3ED2Q 3 CABINS VERSION - L SHAPE GALLEY - MAHOGANY					
RN B10 RADAR B&G 4G IMPLIES (OR) -P R17A ELECTRONIC PACK 2017, B&G					
RN S04 FORWARDSCAN SOUNDER (FORWARD UNDERWATER VISION) IMPLIES (OR) -P R17A ELECTRONIC PACK 2017, B&G					